



Australian Property Masters

...advisors to the astute property investor

Property Investment Specialist

A well-established Property Investment agency is seeking two full time sales professionals to work in Melbourne and surrounds regions.

Australian Property Masters is looking for two energetic and highly motivated, sale professionals to join their expanding business. An outstanding opportunity exists to join one of the market leaders in this dynamic industry and profit from the enviable reputation, experience, systems and support enjoyed by this long established company.

Two positions are currently available for the right people holding a current certificate of registration or full real estate licence as required under the Act or have the ability to obtain registration, who want to excel in this very rewarding and exciting real estate segment.

If you are a self-motivated, sales-oriented person, with good analytical skills, who prefers to work from home, ideally with a background in any of the following areas: real estate sales, accounting, financial planning, insurance or finance, then this is your chance to make some serious dollars.

Australian Property Masters will offer:

- Uncapped earning potential - \$220,000 + pa payable at unconditional stage
- Training and development to get you started
- Sales support and flexible hours
- Supportive and caring environment
- Fully Licensed Accredited Business Model. Your success is our success.

About you:

- Be an experienced property investor yourself
- Have an extensive network of current clients and affiliates
- You must have a solid understanding of the finance side of the business
- A proven track record of selling property, investment products and or services of at least 3 years.
- A strong understanding of solutions selling principles
- Be results driven with ambition to set and achieve your own income goals
- Be an excellent communicator with strong and proven relationship building skills
- Be computer literate
- Have a reliable vehicle to meet up with clients or prospects
- Be genuinely willing to create financial wealth and independence for your clients
- Have own Pty Ltd Company structure or ability to obtain one
- Be confident to take your business and career to the next level

Generous commissions payable at UNCONDITONAL stage of the sales process. This role is at least a \$220,000 + position, we believe that we are one of the highest paying companies currently in this space and expect the successful applicant to be 100% committed to this business.

You will be responsible to run, sell and manage your own operation out of your Melbourne office and you should view this as your business within a business with the benefits of being backed by a well-known and respect investment agency which has been established since July 2000.

A brief insight to our company and the services provided can be found by visiting our website: www.propertymasters.com.au

Please direct your expression of interest and any enquiries to
office@propertymasters.com.au